

# 4 WAYS LEADERS APPROACH TASKS: *LEADERS MOTIVATION*

## POSITIVE ATTITUDE

OTHERS DESIRE

YOUR DESIRE

**WILL DO:** OTHERS desire. YOUR attitude is POSITIVE

**GET TO:** YOUR desire and attitude is POSITIVE

**HAVE TO:** OTHERS desire. YOUR attitude is NEGATIVE

**MUST DO:** YOUR desire and attitude is NEGATIVE

NEGATIVE ATTITUDE

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### **DISCUSSION QUESTION:**

1. In your own words discuss the difference between each of the Four Approaches.
2. Give a personal example of a MUST DO, HAVE TO, WILL DO, and GET TO.
3. Over the course of the school year, 3 of the 4 approaches FAIL! In your opinion, why?
4. How can you develop a GET TO approach to leadership tasks?